



## «We are ending an eventful decade with a very positive outlook.»

An eventful decade lies behind us. With globalisation having a direct influence on Swiss market activities, it is even more important to ensure our proven occupational pension solutions remain stable. Where government reforms fall short, the second pillar is left to pick up the slack. Tellco pkPRO has taken a number of steps in this regard in the area of occupational pension benefits, reducing the technical interest rate and the conversion rate in the last 10 years to ensure long-term security.

Tellco pkPRO continues to enjoy considerable success and generate sustainable growth. During the past decade, pension capital increased by CHF 1.7 billion to over CHF 2.9 billion, the number of affiliated companies grew from 5,300 to 8,600 and the number of beneficiaries rose from 31,000 to 80,000. Thanks to its security-based investment strategy, Tellco pkPRO had achieved a coverage ratio of 104.2 % by the end of 2019.

This growth benefits everyone. The risk premiums and the administrative costs per capita have fallen significantly. With a conservative investment strategy, a growing number of policyholders, a client-oriented digitalisation strategy, further improvements in terms of transparency and a long-term horizon – our outlook for the future is positive.

Peter Hofmann President Tellco pkPRO



3,476 pension beneficiaries (number of pensions)

77108

insured persons

Last updated: 31.12.2019

# сн 2,135 Міо. сне 675 Міо. Pension capital for pension beneficiaries

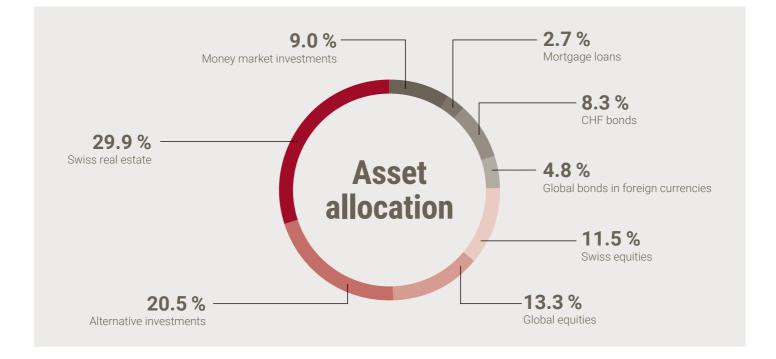
Interest on savings capital



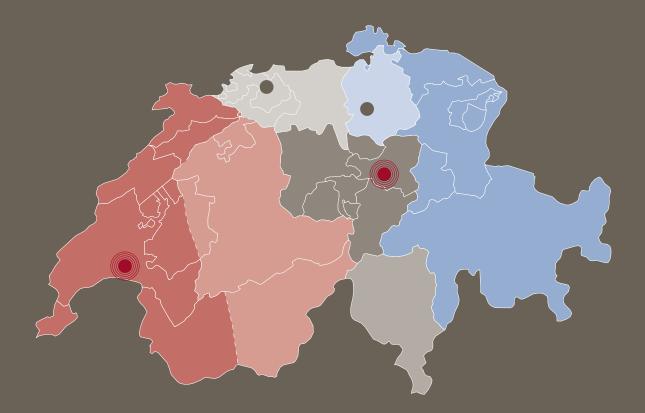


# **Organisation and Facts**

Board of Trustees	
Employee representatives	<b>Peter Hofmann,</b> Geneva (president) <b>Daniel Andermatt,</b> Holzhäusern <b>Michael Dean Head,</b> Ballwil
Employer representatives	<b>Thomas Kopp,</b> Lucerne (vice-president) <b>Pierre Christen,</b> Veyrier <b>Hansjörg Wehrli,</b> Chur
Pension fund expert	DIPEKA Ltd
Auditor	Ernst & Young Ltd
Supervisory authority	OPA and foundation supervisory authority for Central Switzerland (Zentralschweizer BVG- und Stiftungsaufsicht – ZBSA)
Asset management	Tellco Ltd, Schwyz
Custodian	Tellco Ltd, Schwyz
Marketing and sales	Tellco Ltd, Schwyz
Administration and management	Tellco Ltd, Schwyz
Management	Tellco Ltd, Schwyz
Type of risk coverage	Semi-autonomous pension fund
Reinsurance (disability and death)	Die Mobiliar
Actuarial assumptions	OPA 2015, period life tables 2016, at the rate of 1.75 %



## Schwyz is our homeland – Switzerland is our home





### Tellco pkPRO

Bahnhofstrasse 4 Postfach 434 6431 Schwyz Switzerland

#### Tellco pkPRO

Administration Suisse romande Avenue William-Fraisse 3 1006 Lausanne Switzerland  $\bigcirc$  We have strong local ties

- Western Switzerland
- Central Plateau
- Northwestern Switzerland
- Eastern Switzerland
- Central Switzerland
- Zurich
- Ticino

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